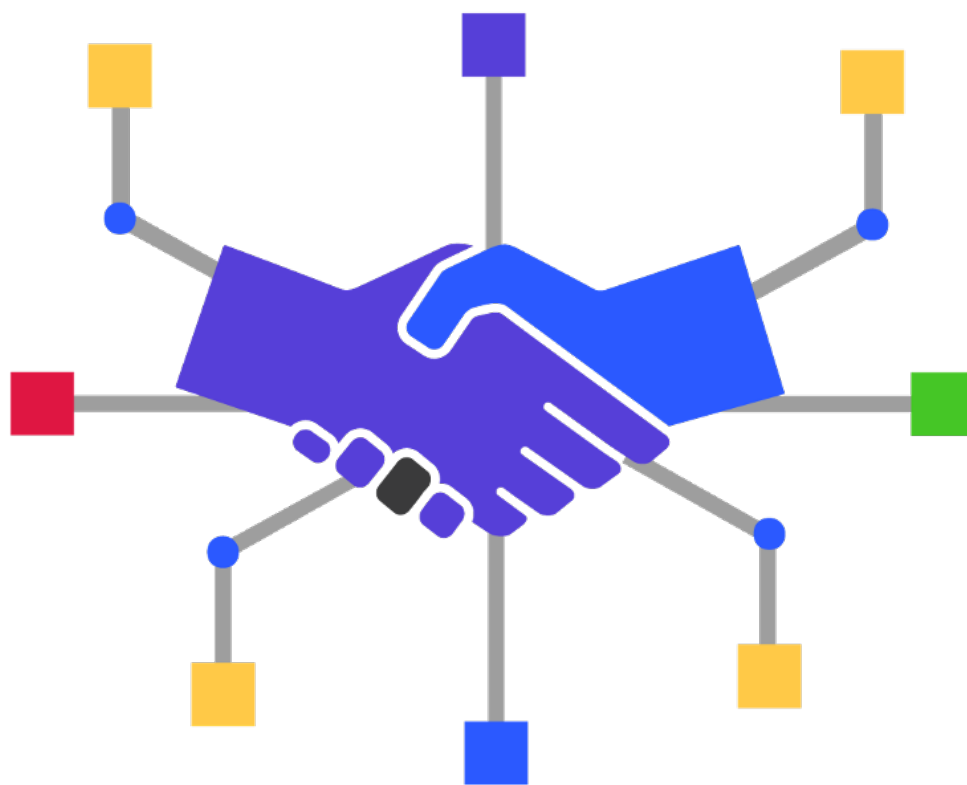
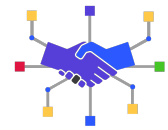


Netenrich MSSP Partner Program Overview

Grow your business with Resolution Intelligence Cloud™





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Grow your business with Resolution Intelligence Cloud

Netenrich is committed to your success. Resolution Intelligence Cloud is our cloud-native platform, purpose-built for service providers to manage security operations at scale. It operationalizes Google Chronicle, transforming petabytes of security data into intelligence in a cost-effective and timely manner. By applying advanced data analytics, machine learning, and automation, the platform reduces alert noise so you can focus on uncovering patterns, anomalies, and suspicious behaviors across multiple tenants. Moreover, it prioritizes action based on the likelihood, impact, and confidence of business risk.

Our goal is to help you improve service margins and grow revenue by boosting productivity and enabling you to address critical issues at speed, scale, and within budget.

Why partner with Netenrich?

MSSP Partner Program

- Competitive, flexible pricing
- Ingest all security data without penalty
- Advanced security, threat hunting, and analytics

Innovative technology at scale

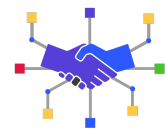
- Cloud-native data analytics platform
- Scale and speed of Google Chronicle SIEM built in
- Modern SOC workbench with multitenancy, real-time dashboards

Differentiate your security offerings

- Automation to boost productivity
- Analytics to speed incident detection and resolution
- Sub-second search on petabytes of data

Your success is our success

- Product training / onboarding / co-marketing support
- Partner portal with resource kits to grow revenue



Working and winning together

Expand your market

The Netenrich MSSP partner program is designed to help you grow your business with Resolution Intelligence Cloud. It’s not just another technology platform — but a new and innovative way for you to optimize secure operations, at scale and speed.

To further boost your success, Netenrich offers product training and onboarding assistance to speed time to market; and co-marketing support to help you create a clear, differentiated value proposition that drums up demand and turns leads into sales. Additionally, our program lets you take advantage of hyper-growth opportunities through Google Marketplace and Google Cloud Platform.

Grow capabilities and services

Resolution Intelligence Cloud’s real-time data analytics, machine learning, and automation capabilities not only reduce noise *and* analyst burnout, but also accelerate threat detection and resolution *and* increase customer satisfaction. With the platform, you can move beyond a reactive, whack-a-mole approach to closing tickets and instead, focus on proactively avoiding vulnerabilities, predicting potential threats, and prioritizing action to minimize damage when incidents occur.

As a DIY platform, Resolution Intelligence Cloud lets you expand your capabilities and services, for example:

- Offering industry-specific rule packs for your customers.
- Infusing threat analytics services — including threat hunting, deception engineering, and malware analysis — into your program to improve the likelihood of finding sophisticated adversaries.
- Instantly creating “war rooms,” where you can pull in the right experts and stakeholders to collaborate, share insights, and decide on appropriate actions for a swift resolution to confirmed issues.





MSSP Program Requirements: At a Glance

As an MSSP partner, you're eligible to receive the following benefits based on partner program level:

CRITERIA	Program Element	Elite	Elite Plus
	Partnership		
	Revenue target	< \$1M	> \$1M
	Certifications	2 Sales 2 Pre-Sales	4 Sales 4 Pre-Sales

BENEFITS	Program Element	Elite	Elite Plus
	Partnership		
	Dedicated Partner Success Manager and Account Team	✓	✓
	Access to partner portal	✓	✓
	Access to deal registration	✓	✓
	Field sales engagement & support (pre + post)	✓	✓
	Complimentary NFR access to Resolution Intelligence Cloud for internal use	✓	✓
Sales Enablement			
	Partner newsletter	✓	✓
	Sales and technical training	✓	✓
	On-site partnership launch training		✓
	Lead sharing		✓
Marketing			
	Access to market development funds (MDF)	\$5,000/year	\$10,000/year
	Marketing campaigns & lead generation programs	2/year	4/year
	Marketing planning		✓
	Custom concierge services		✓

About Netenrich

Netenrich boosts the effectiveness of organizations' security and digital operations so they can avoid disruption and manage risk. Its Resolution Intelligence Cloud is a native-cloud data analytics platform for enterprises and services providers that need highly scalable, multitenant security operations and/or digital operations management. The platform uses Google Chronicle as its scalable, fast security data lake. Resolution Intelligence Cloud transforms security and operations data into intelligence that organizations can act on before critical issues occur. More than 3,000 customers and managed service providers rely on Netenrich to deliver secure operations at scale.